

August 5, 2025

Tokyo Century Corporation

Tokyo Century Establishes a Leasing Company Jointly with Isuzu in Australia

Supporting the Vehicle Life Cycle through Maintenance Leases

Tokyo Century Corporation (President & CEO, Representative Director: Koji Fujiwara; Head Office: Chiyoda-ku, Tokyo; “Tokyo Century”) hereby announces that it will establish a new leasing company, Isuzu Financial Services Australia Pty Ltd. (“IFSA”), as a joint venture with Isuzu Australia Ltd. (“IAL”), a 100% subsidiary of Isuzu Motors Limited (President and COO: Shinsuke Minami; Head Office: Yokohama, Kanagawa; “Isuzu”), in Australia. IFSA is scheduled to commence operations in October 2026.



The joint venture agreement signing ceremony

Left: Takeo Shindo, Managing Director and CEO of IAL Right: Toshio Kitamura, Senior Managing Executive Officer

In recent years, there has been a growing need in the Australian market for stable vehicle operations and operational cost optimization against a backdrop of continuously rising transportation costs. In this market, Isuzu's commercial vehicles boast a high market share, far exceeding competitors, and the related leasing market is also expected to grow steadily.

IFSA will support customers' vehicles throughout their entire life cycle by offering maintenance leasing integrated with new vehicle sales in addition to conventional uptime guarantees.

Tokyo Century founded a captive finance company for Isuzu vehicles jointly with ITOCHU Corporation and Isuzu in the U.S. in 2007. Since then, it has positioned Isuzu as an important strategic partner and developed various forms of cooperation. Through the new joint venture, Tokyo Century will provide solutions that accurately meet the diversified and sophisticated needs of our customers by combining its strengths based on the “Finance × Services × Business Expertise” concept with Isuzu's high-quality vehicles.

Takeo Shindo, Managing Director and CEO of IAL

For many years, customers have wanted to see a captive leasing program from Isuzu, Australia's leading commercial vehicle brand. I am delighted that the establishment of IFSA will allow us to meet those expectations. By partnering with Tokyo Century, a company with extensive experience and strength in diverse leasing operations both in Japan and internationally, I am confident that we will be able to further accelerate our business in Australia, where both the leasing and vehicle sales markets are expected to grow steadily. We will combine our companies' strengths going forward to offer products and services tailored to the needs of the Australian market through IFSA, contributing to customer success.

Toshio Kitamura, Senior Management Executive Officer, Tokyo Century

We are deeply honored to establish a new joint venture in Australia with Isuzu, one of our company's most important partners in international business. It is significant in our company's global strategy that we will be able to expand the strong collaboration model we have built together in the U.S. market to Australia, a growing market. By making this collaboration a success, we aim to realize sustainable growth and increase corporate value for both companies.

■ Overview of the Companies

1. IFSA

Company Name	Isuzu Financial Services Australia Pty Ltd.
Head Office	Melbourne, Victoria, Australia
Capital	AUD 50 million
Shareholding Ratio	IAL 80%, Tokyo Century 20%
Representative	Shinichi Sugita
Business	Leasing services for Isuzu trucks in Australia
Products	Maintenance leases and finance leases

2. IAL

Company Name	Isuzu Australia Limited
Head Office	Melbourne, Victoria, Australia
Established	January 1989
Capital	AUD 47 million
Shareholding Ratio	Isuzu Motors Limited 100%
Representative	Takeo Shindo
Business	Import, sales, services of commercial vehicles, parts, engines

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