INTEGRATED REPORT 2023

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The Tokyo Century Group's Approach toward Sustainability Management

Provision of Value to Stakeholders

The Tokyo Century Group seeks to heighten the value it provides to stakeholders over the long term through its value creation process.

Shared platform

Utilize diverse partnerships

to create new value

17 PARTINEESSIPS FOR THE COALS

Enhancement of

work environment,

leading to strengthening

of human resources

1

Five Key Issues (Growth Opportunities)

The Company has defined five key issues, its materiality, that repre-

and their importance to Tokyo Century. Financial and non-financial

strategies are being advanced in accordance with these key issues.

sent growth opportunities based on their importance to stakeholders

Society

Shareholders and investors Customers and employees

Supply of environmentfriendly services supporting asset life cycles

Contribution to

social infrastructure

development

-M/\$

Contribution to

decarbonized society

13 CLIMATE

2

Solutions for businesses Generation of return on and pursuits that help equity surpassing cost of shareholders' equity and resolve management issues ongoing profit growth

Creation of new

businesses driven by

technical innovation

AND INFRASTR

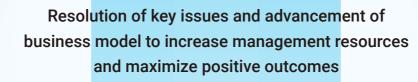
Sustainable

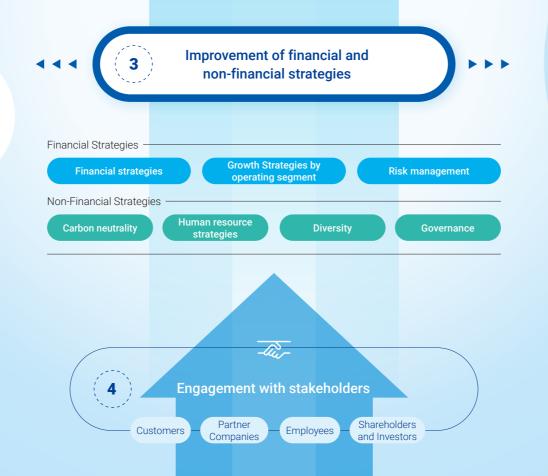
resource use

8 BECONT MORK AND ECONOMIC GROWTH

Improvement of the value provided to stakeholders and of the corporate value of the Tokyo Century Group

Outcomes produced using management resources







Tokyo Century's strengths are its unique financial services, its partnership strategy, and its highly specialized professionals. By merging these strengths, we drive the improvement of corporate value through two value creation cycles based on our business characteristics

Policies for Value Creation Process

Maximization of positive outcomes through the use of management resources to improve the value provided to stakeholders and the corporate value of the Tokyo Century Group

Advancement of strategies focused on key issues representing growth opportunities and of business model for improving business value to increase management resources

Strengthening of financial and non-financial bases necessary for addressing key issues and advancing business model

Promotion of engagement with stakeholders to incorporate input gained thereby into management strategies to enhance financial and



Tokyo Century's Business Model

CHAPTER 2 Sustainability Man

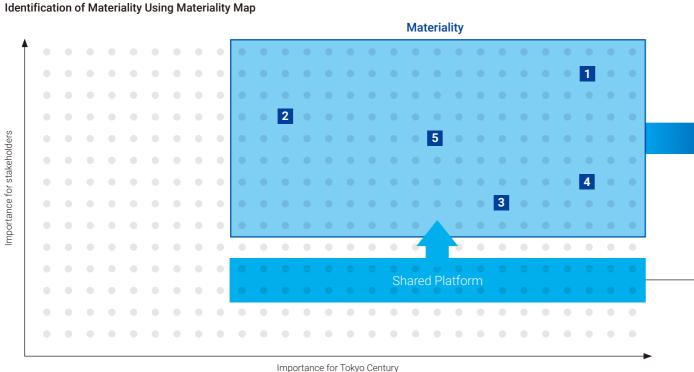
Process for Identifying Materiality (Key Issues)

For Tokyo Century, sustainability management constitutes a management strategy for resolving social issues and achieving sustainable growth and improvements in corporate value by contributing to the creation of an environmentally sound, sustainable economy and society, as described in its Management Philosophy, through its business activities.

Materiality Identified to Support Sustainability Management

Tokyo Century's Materiality (Key Issues)

- Sased on the United Nations Sustainable Development Goals (SDGs), Tokyo Century has created a materiality map that considers the degree of priority for its stakeholders (indicated on the vertical axis) as well as the degree of priority for the Company itself (indicated on the horizontal axis). Priority issues for the Company include the development of diverse businesses (such as aviation and solar power generation) that take advantage of its highly free operating environment and business characteristics grounded in the value of its assets.
- The process of creating this map involved first assessing the importance of issues for stakeholders based on major environmental, social, and governance (ESG) evaluation and non-financial information disclosure standards as well as on the 169 targets for the 17 SDGs. We then proceeded to identify the issues of importance for the Company by looking at the connection between the SDGs and our Management Philosophy and financial information. The important issues defined in these two categories formed the axes used when preparing our materiality map, and this map was used to identify the five materiality items described on the following page, based on discussions by the Sustainability Committee and the Board of Directors.
- In addition, protocols have been introduced regarding materiality notifications in agendas for meetings of the Transaction Evaluation Meeting, Management Meeting, and the Board of Directors. The Company has also created a sustainability contribution award program. These measures are meant to help improve awareness regarding materiality initiatives among employees. Moreover, we have defined key performance indicators (KPIs) along with a PDCA (plan-do-check-act) cycle for our materiality (key issues).





Tokyo Century's Materiality (Key Issues)

Materiality (Key Issues)	Priority Materiality Initiatives
 Contribution to decarbonized society 	Contribute to widespread use of clean energy through climate change response and environmental efforts
	Major KPIs Contributions to reductions in CO ₂ emissions through solar power generation businesses of nine consolidated subsidiaries* ¹ (fiscal 2025) Annual generation value: More than 532,100 MWh Contributions to reductions in CO ₂ emissions: More than 207,253 t-CO ₂
2 Creation of new businesses driven by technical innovation	Create new businesses by integrating new technologies into financial services and contribute to the digital economy
	Major KPI Certification under Digital Transformation Stock Selection program* ² of the Ministry of Economy, Trade and Industry
3 Contribution to social infrastructure development	Respond to advances in global mobility services and cooperate with local communities to contribute to social infrastructure development
	Major KPIs Number of vehicles equipped with telematics services* ³ Number of safe driving lessons conducted* ⁴ Ratio of rental cars equipped with safety devices (automatic brakes, etc.)* ⁵
4 Sustainable resource use	Contribute to development of a circular economy focused on the value of assets
	Major KPIs Development of refurbishment businesses Number of secondhand computers sold (fiscal 2025): More than 241,000
5 Enhancement of work environment, leading to strengthening of human resources	Promote human resource development, diversity, and workstyle reforms that improve job satisfaction and foster a sense of personal growth
	Major KPIs Ratio of women among new-graduate hires: Maintain at least 40% Ratio of female managers (2030): At least 30% Rate of childcare leave acquisition by male employees: Maintain 100%
Shared platform	Utilize diverse partnerships to create new value

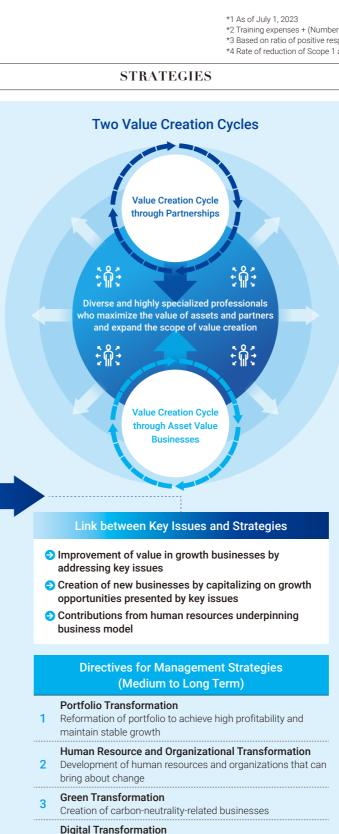
*2 Program to certify business operators based on the revision to Act on Facilitation of Information Processing implemented on May 15, 2020; companies must apply for certification and the Ministry of Economy, Trade and Industry selects for certification those companies implementing superior initiatives. *3 Nippon Car Solutions Co., Ltd., Nippon Rent-A-Car Service, Inc., and Orico Auto Leasing Co., Ltd. *4 Nippon Car Solutions Co., Ltd. *5 Nippon Rent-A-Car Service, Inc.



The Tokyo Century Group's Value Creation Process

The Tokyo Century Group is advancing initiatives based on the five key issues that represent growth opportunities and management strategies for improving business value in order to increase its management resources and maximize its positive outcomes.

INPUT MATERIALITY (Key Issues) STRATEGIES Stable fund procurement **Two Value Creation Cycles** Contribution to decarbonized society Interest-bearing debt: ¥4,514.7 billion Growth Opportunities Growth of clean energy-related businesses Shareholders' equity: ¥761.6 billion Ratings:*1 AA from Japan Credit Rating Agency, Ltd.; Renewable energy generation businesses AA- from Rating and Investment Information, Inc.; Principal Businesses (solar power, biomass, storage batteries, Value Creation Cycle and BBB from S&P Global Ratings Japan, Inc. corporate power purchase agreements, etc.) through Partnerships Enhancement of work environment, leading to Diverse human resources who strengthening of human resources sustain value creation ÷ĥ; ֖; Creation of new business opportunities through Growth Number of employees (consolidated): 7,878 recruitment and utilization of diverse human resources Ratio of female employees (non-consolidated): 32.0% Career Challenge Program (internal recruitment system) Principal Ratio of mid-career hires (non-consolidated): 33.5% and expand the scope of value creation Businesses TC Biz Challenge Project (new business proposal system) Total investments in human resource recruitment ÷ĝ÷ ÷ĝ; and development:*2 More than ¥800 million Creation of new businesses driven by technical (KPI in fiscal 2027) innovation Improvement of customer value proposition using digital Growth Value Creation Cycle Value-added services ÷ technologies through Asset Value Unique financial service businesses Subscription services in leasing businesses Businesses Expertise in handling highly specialized assets Investment in start-up companies Subscription platforms Sustainable resource use Expansion of business opportunities in response Robust portfolio of diverse assets Growth Opportunities to needs associated with shift from ownership to use Segment assets: ¥5,363.8 billion IT asset disposition services of CSI Leasing, Inc. Equipment Leasing: ¥1,287.1 billion Principal Businesses Reuse of aircraft engines and components by addressing key issues Automobility: **¥611.6 billion** GA Telesis. LLC Specialty Financing: **¥2,490.6 billion** opportunities presented by key issues International Business: ¥655.7 billion Environmental Infrastructure: **¥277.9 billion** Contribution to social infrastructure development business model Expansion of customer value proposition through utilization of aircraft, real estate, automobiles, and other Opportunities Trusting relationships with stakeholders infrastructure assets indispensable to everyday life (Medium to Long Term) Partnership strategy Aircraft leasing business Principal Scope of global network: More than 50 countries and Urban redevelopment projects in real estate business Portfolio Transformation Businesse Automotive businesses (auto leasing and car rental) regions maintain stable growth Number of affiliates: More than 50 Annual number of activities for engagement with shareholders and investors: More than 200 bring about change Risks from failure to address key issues **Green Transformation** → Emergence of stranded assets with high greenhouse gas emissions Provision of renewable energy Loss of talented human resources Digital Transformation Improvement of customer value proposition using digital



technologies

29

> Diminishment of customer value proposition due to obsolescence of existing business model

*2 Training expenses + (Number of training sessions × Personnel expenses) + Recruitment expenses *3 Based on ratio of positive responses to multiple choice questions on 2022 employee awareness survey (63% in fiscal 2022) *4 Rate of reduction of Scope 1 and Scope 2 greenhouse gas emissions from base year of fiscal 2021

$\operatorname{OUTCOMES}$ (Medium- to Long-Term Vision)		
 Financial Targets for Fiscal 2027 Net income attributable to owners of parent: ¥100.0 billion Return on assets:* 1.4% Return on equity: 10% * Calculated as the ratio of net income to total assets 	Financial Capital	
 Employee engagement index:*³ Maintain and improve ratio of positive responses Ratio of women among new-graduate hires (non-consolidated): 40% or more Ratio of female managers (non-consolidated): 30% or more Ratio of mid-career hires (non-consolidated): Maintain and improve the current level 	Human Capital	
 Improvement of customer value proposition Development of high-profit business model through creation of financial services using digital technologies Cultivation of digitally proficient human resources Improvement of productivity by enhancing internal processes Reduction of burden placed on frontline organizations Improvement of operational efficiency through Groupwide deployment of core systems 	Intellectual Capital	
 Segment assets: ¥6.4 trillion Increase in portion of portfolio accounted for by growth areas of services and businesses (investment and operation) 	Manufactured Capital	
 Scale of overseas segment asset portfolio to be increased by expanding overseas network: Approx. ¥1.1 trillion Expansion of joint businesses with partners Number of engagement activities with shareholders and investors: More than 200 a year 	Social and Relationship Capital	
 Renewable energy generation capacity: 1,000 MW or more Timing of accomplishment of carbon neutrality:*4 Fiscal 2040 Interim carbon-neutrality goals by fiscal 2030 / Reduction of greenhouse gas emissions:*4 50% 	Natural Capital	

CHAPTER 2 Sustainability Man

Message from the President of the Corporate Planning Unit



By promoting sustainability management based on an integrated approach toward financial and non-financial strategies, I aspire to generate a virtuous cycle of ongoing growth.

Tatsuya Hirasaki

Director and Managing Executive Officer President, Corporate Planning Unit President, Accounting Unit

Meaningfulness of Tokyo Century's focus on sustainability management

Even in our everyday lives, we are made aware of the various issues that plaque our world, including the environmental destruction threatening the future of our planet, the food and energy shortages, and the rising geopolitical risks. Against this backdrop, everyone must now think seriously about the future of the planet while companies need to focus on more than just the development of the economy and society; they also need to exercise responsibility in protecting the planet.

Tokyo Century was founded as a leasing company, and leasing is a circular business that entails the ongoing reuse and recycling of resources, as opposed to mass production and consumption. This founding has shaped our Management Philosophy, which we continue to embrace even as the scope of our operations expands. Our mission based on this philosophy is to continue to develop businesses that contribute to the creation of an environmentally sound, sustainable economy and society in order to preserve a pristine global environment for future generations. The advancement of business activities by Tokyo Century that are highly compatible with

eco-friendly circular businesses is a component of our approach toward sustainability management for contributing to the resolution of social issues while also driving ongoing growth and corporate value improvement for the Company.

Effective sustainability management requires us to generate a virtuous cycle of heightening the Company's earnings power to generate steady profits that can be invested in environmental, social, and governance (ESG) initiatives that will contribute to future earnings power. Medium-Term Management Plan 2027, which was announced in May 2023, calls on us to strengthen our earnings power and promote ESG initiatives. This belief in sustainability management was one of the factors behind this decision.

A company that lacks sufficient earnings power will have to devote its efforts toward the numbers right in front of its eyes, which will no doubt result in it resorting to a short-term management approach. Raising future earnings power from a medium- to long-term perspective, meanwhile, will require a company to invest in non-financial areas, like human resources and carbon neutrality. By advancing

steadfast efforts targeting such areas, Tokyo Century believes that it can increase the number of investors who resonate with its vision and strategies and heighten the number of employees who feel pride in the Company.

Tokyo Century's materiality and unique value creation process

Tokyo Century has defined five key issues in terms of its materiality. These issues were identified based on their importance to stakeholders, as indicated by guidelines including the United Nations Sustainable Development Goals, and on their importance to Tokyo Century, which is shaped by the characteristics of our business focused on asset value, the various businesses we develop in a highly free operating environment, and our partnership strategy. I expect that these issues will serve as a compass for guiding the daily activities of officers and employees. Moreover, by continuously addressing these issues, we stand to achieve earnings growth while also contributing to

Effective sustainability governance as viewed by the chairperson of the Sustainability Committee

I am in charge of both corporate planning and sustainability, which puts me in the position of drafting and enacting both financial and non-financial management strategies. There is a benefit of having one person oversee said areas and strategies, mainly that it makes it easier for me to take an integrated approach. Moreover, since fiscal 2022 I have chaired the Sustainability Committee, which was established in fiscal 2018. Sustainability-related themes form the very foundations of management. This means that the committee has to examine a wide variety of such themes, and discussions are always quite lively. Of course, we do not stop at just talking about these topics; we also issue reports and encourage discussions by the Management Meeting and the Board of Directors from the perspectives of accountability and transparency. This process allows the Company to advance forward-looking strategies based on a breadth of input.

In fiscal 2022, a major theme for the activities of the Sustainability Committee was setting our policy of working to achieve carbon neutrality by fiscal 2040. The introduction of carbon taxes is being discussed

I want to make Tokyo Century a company that shareholders, investors, employees, and other stakeholders will look at five to 10 years from now and realize that we have developed a virtuous cycle of ongoing growth.

the resolution of social issues.

Our ability to practice management based on these key issues will hinge on our contributions to the resolution of social issues and on the degree to which we can evolve our business model and expertise. Tokyo Century's competitive edge is built on its services and businesses that emphasize value going beyond financial functions, the expertise of its employees, and its various business partners. If we can effectively take advantage of this competitive edge, we are sure to be able to establish a unique presence in a highly competitive market.

around the world. Seeking to get ahead of such taxes, Tokyo Century has decided to implement an internal carbon pricing system on a trial basis. We have also begun scenario analyses based on the recommendations of the Task Force on Climate-related Financial Disclosures in order to track and formulate responses to risks and opportunities pertaining to environmental issues, and information on these scenario analyses is being disclosed. In fiscal 2021, we performed our first analysis, which was on solar power generation businesses. We then went on to expand the scope of these analyses to include the aviation business in fiscal 2022 and the automobility business in fiscal 2023. We intend to gradually broaden this scope further to cover an increasingly wider range of our businesses going forward. Alongside such environmental initiatives, we are monitoring the progress of other wide-ranging medium- to long-term sustainability management initiatives for purposes such as improving employee engagement.

The previous medium-term management plan concluded in fiscal 2022. Looking back at the three years of the plan, I feel that we have steadily begun CHAPTER 2 Sustainability Man

Message from the President of the Corporate Planning Unit

addressing the topics discussed as part of the plan and that officers and employees have heightened their awareness regarding sustainability management. The sales organizations that are at the forefront of our business are also exhibiting a commitment to sustainability, and we are witnessing the aggressive advancement of business activities based on our key issues in terms of materiality. Moreover, these efforts have started culminating in our seizing of business opportunities.

Going forward, we will have to address the challenge of developing Groupwide frameworks for further entrenching awareness of the link between financial and non-financial strategies. Other

companies have been putting forth various non-financial key performance indicators (KPIs). Tokyo Century, meanwhile, needs to more deeply examine the relationship between such indicators and its business and financial strategies to define KPIs and develop frameworks for accomplishing the targets for these KPIs via the implementation of a PDCA (plan-docheck-act) cycle. We are still lacking in certain aspects concerning the above. Therefore, I think our first step should be to create easy-to-understand frameworks that illustrate how the accomplishment of our financial and non-financial targets will generate a virtuous cycle in order to help heighten officers' and employees' awareness in this regard.

Themes of Medium-Term Management Plan 2027

Since its foundation through the merger in 2009, Tokyo Century has enjoyed rapid growth, earning a strong and enduring reputation from the market in the leasing industry. Regardless, under the previous medium-term management plan, we had to face an incredibly challenging operating environment as a result of unforeseen factors at the time of the plan's formulation, including the COVID-19 pandemic, Russia's invasion of Ukraine, and the rapid move toward carbon neutrality. Such developments provided us with a good opportunity to reassess our past identified thereby. Medium-Term Management Plan 2027, the new plan that kicked off in fiscal 2023, is based on the theme of "Transform Ourselves and Bring About Change." At the core of this theme is the understanding that, if we do not transform ourselves, we will be unable to continue to grow. This understanding gave rise to the concept of TCX, or Tokyo Century Transformation, based on which we intend to work toward ongoing growth through four types of transformation-portfolio transformation, human

Balance Sheet Management Approach

Fiscal 2022 Quality Assets Earnings ROE Assets Liabilities / Net Assets Asset ROA Replacement Segment Assets Interest-Bearing pprox. ¥6.4 Trillio Fiscal 2027 Targets Debt Unprofitable/ Approx. ¥5.3 Trillion ROE I ow-Growth Financial leverage: Assets ROA Approx. 5 times Others Net Income Equity ROA: Calculated as the Approx. ¥1.0 Trillion Enhancement Others ratio of net income of Equity to total assets Growth Shareholder Note: ROA and ROE for fiscal 2022 Investments Returns are calculated excluding extraordinary losses (one Dividend payout ratio: Approx. 35% time factors) associated Earnings with Russia

Projected Balance Sheet on March 31, 2028 Total Assets: Approx. ¥7.0 Trillion

initiatives. Based on this introspection and the issues

8.4%

1.1%

10%

1.4%

resource and organizational transformation, green transformation, and digital transformation.

In addition to TCX, the new plan calls on us to strengthen our earnings power and promote ESG initiatives, as I mentioned earlier, and we aim to heighten corporate value through such efforts. To strength earnings capacity, we will commit to profit growth and ROA improvement. Through this commitment, we express our dedication toward transforming to create a highly profitable and stable portfolio and toward regaining the trust of and creating a sense of anticipation for our growth in the market by communicating this dedication to investors.

Medium-Term Management Plan 2027 defines four measures for transforming our portfolio: increase the value of existing businesses, facilitate asset turnover in business investments, replace or divest unprofitable assets, and explore new business fields. Strengthening our foundations for the promotion of ESG initiatives will also be an important part of supporting these measures. Key considerations in this regard will include contributions to carbon neutrality and to the creation of an environmentally sound, sustainable economy and society, expansion of investments in human capital, and the creation of new businesses with significant social meaning based on our aforementioned key issues. By accelerating sustainability management, we look to establish a virtuous cycle for improving corporate value by creating social and environmental value that translates to future earnings power.

Financial strategy themes of investment in growth areas, mitigation of performance volatility risks, and improvement of asset and capital efficiency

Performance fell significantly short of the targets for profit set for the period of the previous medium-term management plan. I recognize that this failure may have damaged the trust the market places in the growth potential and reliability of Tokyo Century. This recognition informed our decision to put forth financial strategies focused on transformation to create a highly profitable and stable portfolio under the new medium-term management plan.

In advancing these strategies, we will boldly execute investments in growth businesses anticipated to see market growth in which Tokyo Century can leverage its strengths. In addition, all officers and employees will need to be very mindful of enhancing risk management to mitigate performance volatility risks. Other things we should be mindful of include the reallocation of management resources through the

CHAPTER 2 Sustainability Man

replacement of unprofitable assets and the turnover of assets in business investments to improve asset and capital efficiency. I would like to take a moment to discuss these three focuses in a little more detail.

With regard to investments in growth businesses, we will continue to advance our partnership strategy together with prime partners as we develop business models founded on the strength of our "Finance × Services × Business Expertise" concept to enhance our value proposition to customers. Through collaboration with partners, we look to invest in services and businesses with high expected returns. Focus areas for our concerted efforts will include decarbonization, social infrastructure, and circular economies, all themes that coincide with our Management Philosophy and key issues.

The enhancement of risk management is imperative to mitigating performance volatility risks. During the three-year period of the previous medium-term management plan, we were forced to record massive losses, the majority of which were attributable to business categories that entailed relatively high levels of risk capital, such as aviation and investment businesses. Based on this experience, we have begun looking into the possibility of setting risk limits for such categories involving high risk exposure in order to prevent risks from becoming concentrated in these categories. The Investment Management Committee has been moving ahead with measures to strengthen our project screening and monitoring functions. However, a rise in the number of investment projects has created a need for us to enhance our functions for the effective assessment of investments and for withdrawal. The main cause behind the losses in the aviation business was our inability to recover aircraft we owned in Russia after it invaded Ukraine. Realizing that this represented an inability on our part to address geopolitical risks, we have begun the process of redefining country risks and revising overseas exposure management methodologies as part of our efforts to reinforce our risk management systems on a global basis.

In improving asset and capital efficiency, we are transforming our business model to allow for increased flexibility in divestiture of unprofitable assets. Return on assets (ROA) is an important management indicator for Tokyo Century, but it is not perfect in terms of assessing profitability with consideration for cost of shareholders' equity. Tokyo Century is thus introducing more precise return on invested capital (ROIC) spread management processes to increase employee awareness with regard to the fact that high-risk businesses entail higher levels of cost of shareholders' equity. We anticipate

Message from the President of the Corporate Planning Unit

that this will result in inefficient, unprofitable assets being replaced with quality assets featuring superior investment efficiency, which in turn will lead to a better balance of risks and returns along with improvements in overall capital efficiency. This approach will require officers and employees to be endowed with an increased understanding of cost of shareholders' equity. Different businesses involve different types of risks and consequently different costs of shareholders' equity. Accordingly, we look to enhance our management of ROIC spread on an individual operating segment basis.

The exhaustive management of risks and earnings is critical. However, as we pursue growth, we will also have to identify promising business opportunities for driving the ongoing growth of the Company. For example, we, the directors, might need to make the decision to pursue inorganic growth through an M&A transaction. In this manner, we must practice management that allows us to make the necessary decisions, and this will involve reinforcing the frameworks for the Investment Management Committee and developing risk assessment systems so that we are prepared when opportunities present themselves.

Non-financial targets for greenhouse gas emissions reduction initiatives and employee engagement index

Under the new medium-term management plan, we have set new non-financial targets for initiatives for reducing greenhouse gas emissions and for the employee engagement index. One reason for this decision was the recognition that promoting ESG is imperative to strengthening earnings power. Perhaps even more significant, though, was our desire to demonstrate our commitment to such non-financial initiatives to stakeholders and to thereby foster a common understanding and clarify Tokyo Century's direction in this regard.

In terms of initiatives for reducing greenhouse gas emissions, Tokyo Century has already declared its intent to achieve carbon neutrality by fiscal 2040. Accordingly, the target for fiscal 2027 contained in the new medium-term management plan is somewhat of an interim target toward the accomplishment of this greater goal.

Around 98% of the Tokyo Century Group's total Scope 1 and Scope 2 greenhouse gas emissions are associated with our biomass co-firing power plant. For this reason, our initiatives to reduce greenhouse gas emissions could be reframed as a project to make this plant carbon neutral. Based on our strong dedication to accomplishing this goal, we are advancing initiatives in accordance with the transition road map we have formulated for this purpose.

Meanwhile, the target for the employee engagement index was introduced based on the recognition that Tokyo Century's growth is dependent on its people. We conduct regular employee awareness surveys, and the fiscal 2022 iteration returned with a 63% rate of positive responses to multiple-choice questions. This would seem to indicate that our employees have a relatively high opinion of the Company. Still, we cannot allow ourselves to become preoccupied with achieving improvements to such numerical outcomes. Rather, we must take an earnest stance toward any input received and engage with our employees to reform our organizational culture and implement better human resource measures. It is our people and our organization that are responsible for advancing the Company's strategies. If Tokyo Century is to overcome the challenges present in today's era of volatility and to continue to grow, it will need to recruit and develop human resources who possess

¥200 ¥143 ¥136 ¥138 25.9 20/3 21/3 22/3 23/3 24/3 25/3 26/3 27/3 28/3 Dividends - Dividend payout ratio

the various skills required of its management and business strategies. Moreover, we must create a workplace environment that allows diverse employees to

Pursuit of profit growth and ROE surpassing cost of shareholders' equity

Tokyo Century's return on equity (ROE) is currently at a level around 8%, lower than before. As we recognize that our cost of shareholders' equity should be about 10% at the moment, this situation represents a negative equity spread, which is underscored by a poor standing in the market, as indicated by our price book-value ratio being less than 1.0 times.

To rectify this situation, we are working to increase ROA (ratio of net income to total assets) to the level of 1.4% by improving asset efficiency and investing in profit growth. We are also reassessing our portfolio allocations with an eye to incorporating a focus on both cost of shareholders' equity and ROIC into operating segment management in order to achieve a better balance of risks and returns.

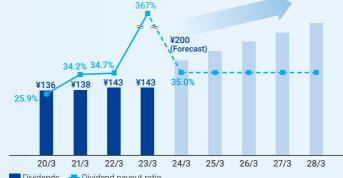
At the same time, we are looking into the optimal levels of financial leverage and the ideal capital measures for Tokyo Century. Specifically, the Company has adopted an approach of controlling risk exposure to keep it within the scope of capital use rate guideline targets to ensure that we have capital available to cover the rise in risk exposure that accompanies increases in growth investments. Based on our current level of risk exposure, we anticipate that the shareholders' equity ratio will rise to around 14% as a result of this approach.

Moving on to shareholder returns, we have judged that the appropriate level for the dividend payout ratio over the foreseeable future will be around 35% based on the ideal balance of equity against our ROE target of 10% and plans to amass around ¥1 trillion in segment assets over the next five years. As net income is expected to show steady growth over the period of the new medium-term management plan, we should see an upward trend in dividend amounts if all goes as expected.

We also recognize the importance of investor relations activities for gaining the understanding of investors with regard to our growth strategies through comprehensive information disclosure and for using this understanding to lower cost of shareholders' equity. In the past, our performance was quite volatile and hard to predict, which was no doubt a cause for concern among investors. We therefore aim to regain the trust of the market through proactive information

Shareholder Return (Dividend) Policy

- Stable, long-term returns to shareholders
- Ongoing increases to per-share dividends in conjunction with profit growth
- Dividend payout ratio of around 35% for foreseeable future



exercise their skills while feeling pride and fulfillment from working at Tokyo Century. A number of measures are underway with this aim in mind.

disclosure and effective investor relations activities based on an easy-to-understand growth narrative. If successful, these efforts are anticipated to help lower cost of shareholders' equity and raise our price bookvalue ratio to 1.0 times or more.

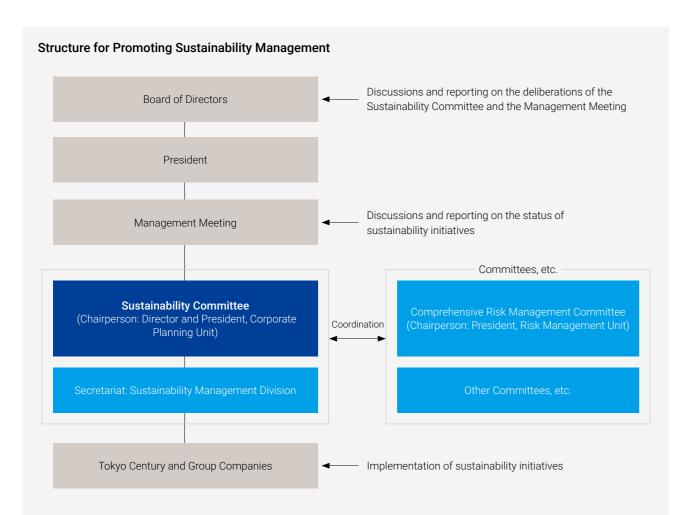
As the president of the Corporate Planning Unit, I will lead us in the steady advancement of concrete actions that capitalize on Tokyo Century's unique characteristics to accomplish the targets to which we have committed. I will do this by taking an integrated approach toward financial strategies and sustainability management in our pursuit of profit growth and ROE surpassing cost of shareholders' equity. Looking ahead, Tokyo Century will practice ongoing engagement with all members of capital markets as it moves forward with proactive information disclosure to address disparities in information availability for the market. I would like to ask our stakeholders for their ongoing support in the months and years to come.



Sustainability Governance

Sustainability Management Monitoring System

In its pursuit of sustainable growth through sustainability management, Tokyo Century has instituted a monitoring system to confirm progress of management strategies based on its defined five key issues (materiality) and to provide advice for improvements. Moreover, appropriate governance is practiced and a PDCA (plan-do-check-act) cycle is implemented to improve the effectiveness of sustainability management.



Role of the Sustainability Committee

Established in April 2018, the Sustainability Committee is responsible for deliberations related to sustainability management at Tokyo Century. This committee meets twice a year, in principle. Important matters deliberated on by the Sustainability Committee are reported to and discussed by the Management Meeting and the Board of Directors to allow for oversight by the latter.

The Sustainability Committee is chaired by the president of the Corporate Planning Unit, and this committee promotes initiatives for addressing materiality items that position sustainability as an important management issue. The Sustainability Management Division, which is responsible for planning, promoting, and overseeing Companywide sustainability initiatives, functions as the secretariat for the Sustainability Committee.

Members of the Sustainability Committee

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Chairperson		Wentbe
Director and president of the Corporate Planning Unit	Operation Headquarters:	Unit heads (IT Unit, Business Pro General Affairs Unit, Risk Manag Corporate Planning Unit, general Division, and general manager o
	Business Headquarters:	Five business unit general mana Specialty Financing, Internationa Infrastructure) and observers (in

Implementation of PDCA Cycle

In February 2020, Tokyo Century formulated its Sustainability Road Map. This road map was approved following discussions by the Sustainability Committee before being reported to the Management Meeting and the Board of Directors.

The Sustainability Committee manages the progress of initiatives in accordance with the Sustainability Road Map and submits reports on said progress to the Management Meeting and the Board of Directors. Based on these progress reports, instructions are issued to the Sustainability Management Division and other relevant divisions from the Sustainability Committee, the Management Meeting, or the Board of Directors as deemed necessary. The above divisions then carry out these instructions to improve the effectiveness of Tokyo Century's sustainability management and to enhance its environmental, social, and governance (ESG) strategies.

Major Sustainability Committee Agenda Items and Reports and Responses

Major Agenda Items	Fiscal 2021	Fiscal 2022	
Information disclosure based on recommendations of the Task Force on Climate-related Financial Disclosures (TCFD)	Scenario analysis of aviation business (aircraft leasing) and discussion and approval of related disclosure proposal	Scenario analysis of automobility business (corporate and individual auto leasing) and discussion and approval of related disclosure proposal	
	Response Disclosure of results of scenario analysis of aviation business (aircraft leasing) in May 2022	Response Disclosure of results of scenario analysis of automobility business (corporate and individual auto leasing) in May 2023	
Carbon-neutrality initiatives	Reporting on the Tokyo Century Group's carbon-neutrality initiatives	Discussion and approval of carbon-neutrality policies and action plans	
		Response Announcement of Carbon-Neutrality Policy by fiscal 2040 and transition road map in September 2022	
Trial introduction of internal carbon pricing system		 Discussion and approval of trial introduction of internal carbon pricing system 	
		Response Trial introduction of internal carbon pricing system in June 2023	
Endorsement of GX League		Declaration of endorsement of GX League Basic Concept in October 2022	
		Response Discussion and approval of participation in GX League (participation commenced in fiscal 2023)	
Business and human rights initiatives	Discussion and approval of draft of Tokyo Century Group Human Rights Policy in December 2021	Response Human rights due diligence activities centered on domestic Group companies based on Tokyo Century Group Human Rights Policy	
	Response Official announcement of Tokyo Century Group Human Rights Policy in December 2021		
Progress of medium- to long- term sustainability management initiatives (Sustainability Road Map)	Confirmation of fiscal 2021 progress of medium- to long-term sustainability manage- ment initiatives (Sustainability Road Map)	 Confirmation of fiscal 2022 progress of medium- to long-term sustainability management initiatives (Sustainability Road Map) 	

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agers (Equipment Leasing, Automobility, nal Business, and Environmental nvited as necessary)

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Standing corporate auditors